

## Title and Summary

<b>Request for (RFP):</b>	<b>No. FY15-0213</b>
<b>RFP Title:</b>	<b>FTTP Access Equipment</b> Orangeburg County, South Carolina
<b>RFP Publication:</b>	<b>02/06/15</b> <a href="http://www.orangeburgcounty.org">http://www.orangeburgcounty.org</a> 02/06/15 Bulletin board, 3rd floor Admin Centre, Procurement
<b>RFP Composition:</b>	FY15-0213 is composed of the following: Title and Summary Pages Code Articles 1-7; Code & Articles Acknowledgement Scope of Work Bid Form Vendor Qualifications and Information Evaluation Criteria Certification of No Exceptions Certification of Preference(s) Addendum Acknowledgement
<b>RFP Amendments:</b>	If any, will be published/posted on the following: <a href="http://www.orangeburgcounty.org">http://www.orangeburgcounty.org</a> Bulletin board, Basement Floor Administrative Centre, Procurement
<b>Contracting Entity:</b>	Orangeburg County, South Carolina (“Owner”) A political subdivision of the State of South Carolina
<b>Procurement Director:</b>	Jannella Shuler, Procurement Director Orangeburg County Procurement Office, 3rd Floor 1437 Amelia St. (“Administrative Centre”) Orangeburg, SC 29115 (803) 533-6121 Office Phone Number (803) 535-2307 Office Fax Number <a href="mailto:jshuler@orangeburgcounty.org">jshuler@orangeburgcounty.org</a>

## Pre-Submission Proposals

### Requirements

**None applicable to this RFP**

### Questions:

If Vendors have questions, same shall be directed to  
Procurement Director

Mode of communication via e-mail only  
jshuler@orangeburgcounty.org

No later than 10:00 A.M. February 11 2015

Submission Composition: Each submission is required to be composed of the following, including fully completed and executed forms:

- Bid Form
- Code and Articles Acknowledgment
- Addendum Acknowledgment
- Certification of No Exceptions
- Certification of Preference(s)

### Submission Deadline:

**10:00 a.m.** on February 13, 2015

### Submission Location:

Administrative Centre, 3rd Floor Procurement Office

### Opening Time:

**10:00 a.m.**, on February 13, 2015

### Opening Location:

Administrative Centre, Basement Floor Procurement Office

### Special Conditions

#### Intent/Award/Contract:

The intent to award, award, and the contract regarding  
FY15-0213 is subject to the following special conditions:

To the extent the Procurement Code requires the Procurement Director to take certain action regarding the evaluation of RFP, proposals, recommendations, and award for this RFP, the Project Engineer shall be deemed to have the duties otherwise assigned to the Procurement Director.

Code and Articles  
Acknowledgement

RFP FY15-0213 FTTP Access Equipment

Articles 1 through 7 of the Code are incorporated by reference as if set forth verbatim in this RFP. As stated in the Code, a submitting vendor agrees that the Code governs this procurement from RFP to solicitation through completion of any resulting contract, including disputes, if any.

ACCESS TO CODE. On November 16, 2009, Orangeburg County Council, the governing body of Orangeburg County repealed all aspects of its procurement policy and enacted the **Orangeburg County Procurement Code** (the "Code"). The Code may be accessed online without charge at <http://www.orangeburgcounty.org/Purchasing/code.html> A copy of the Code is available for review without charge at the Office of the Procurement Director. If neither of those options meets your needs, a hard-copy of the Code is also available for purchase at the Office of the Procurement Director.

<http://www.orangeburgcounty.org/>

Method of Source Selection.

Not applicable to an RFP

The undersigned vendor understands and agrees to be bound to the Code regarding all matters arising from the RFQ identified above.

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Printed Vendor Name

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Signature of Vendor's Authorized Agent

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Printed Name of Vendor's Authorized Agent

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Title with Vendor of Vendor's Authorized Agent

## SCOPE OF WORK

### Requests for Proposals- FY15-0213 – FTTP Access Equipment

The scope of services requested by the county for this RFP No. FY15-0213 are as follows:  
The purpose of the RFP is to evaluate the Bidder's capability to provide active Fiber to the Premises services for the deployment in Orangeburg County. The base Bid response to these Plans and Specifications is for the FTTP equipment to be deployed in the middle mile ring areas of Orangeburg County. The proposed FTTP system should be capable of providing telephony (both POTS and VoIP), broadband data, and video (IP video, HDTV, and VOD) over a single fiber and utilizes CALIX E7-2, CALIX E7-20, ITU G.8032 ERPS, CALIX Management Support (CMS) Base bid to be used to determine highest ranked vendor. Alternate proposal to be accepted if bid meet's Orangeburg County's budget and is in the best interest of the County. Alternates may be used to determine highest ranked vendor.

### General Information

Any proposal offers as a result of the Request for Proposal shall be binding for sixty (60) calendar days following the opening date. Any proposal determined to deviate from the provided form and provide material list will be deemed unresponsive and will be rejected.

Please supply your qualifications regarding the following services:

- Contact Project Engineer to obtain copy of Plans and Specifications  
Robert Metts  
W. Metts Engineering Co., Inc.  
121 Bridge Street  
Branchville, SC 29423  
robert@wmetts.com

Within a reasonable time of the submission deadline and opening, the County will complete the RFP procedure set forth in the Code. See Code Art. 1 at 1-401(72)

**FY15-0212 RFP FTTP ACCESS EQUIPMENT**

**BID FORM**

UNIT	UNIT DESCRIPTION	QTY	PRICE	EXTENDED PRICE
000-00372	E7-2 Field Install Package (ODC): Shelf with Blank Card, FTA, and Factory installation Kit	1		
000-00389	E7-2 Factory Install Package (ODC): Shelf with Blank Card, FTA, and Factory installation Kit	9		
000-00776	ODC-200 Pckg. E7-2 FTTP - Local AC Pwr, 1x E7-2, 18x splitter panel (no fiber frames), 100Ah battery	6		
100-01949	E7-2 GE-24 card (24xGE CSFP, 2x10GE SFP+)	10		
100-03006	E7-2 GPON-8 card (8xGPON OIM, 4xGE SFP, 2x10GE SFP)	12		
100-03679	ODC-200 Generator Connector - 30 Amp	6		
100-03682	ODC-200 Pour-in-Place Pad Template	6		
100-03862	ODC-200 23" Fiber Distribution Bulkhead panel, 192 fibers, SC conn., 2x eight 12-fiber cassettes	12		
100-01903	10GE SFP+, Single Mode dual fiber transceiver, 20Km,1310nm, LC, I-Temp	14		
100-01423	Direct Attach SFP/SFP+ copper cable, 3M, 30AWG, I-Temp	1		
100-01424	Direct Attach SFP/SFP+ copper cable, 0.5 M, 30AWG, I-Temp	9		
100-00513	Battery String Kit (Northstar), All ODC, 100 AH - Front Access	6		
100-01842	96 Position Fiber Distribution assembly (SC connectors) for Pro-panel frame, 100ft OSP fiber cable	13		
	Freight	1		
			<b>TOTAL</b>	

The Total Proposed Amount, above, is inclusive of all costs, including labor, supervision, materials, supplies, transportation, permits, licenses, taxes or any other costs, incidental or otherwise, for complete and proper performance of the scope of work described in Request for Proposal FY15-0213

2. Vendor understands and agrees that, due to budget constraints, Orangeburg County reserves the right to adjust or amend the work requirements and/or negotiate with the lowest, most responsive, qualified, and responsible supplier in an effort to reach a cost that is fair, reasonable, and acceptable to both parties.
3. The foregoing proposal: contains prices that are firm for a minimum of 60 days from the date of opening; is made without prior understanding, agreement, or connection with any other submitting vendor; and is in all respects fair and without collusion or fraud.
4. Warranty. Seller warrants Products shall, under normal use and service, meet Seller's published specifications and be free from defects in material and workmanship for a period of one (1) year from date of shipment. To make a claim under this warranty Buyer must notify Seller immediately after the Buyer discovers the defect and receive authorization to return the material to Seller. Seller's sole and exclusive liability shall be, at its own discretion, to repair or replace defective material, either onsite or at the manufacturing location and ship it back to the Buyer, F.O.B. Customer location. This warranty does not include removal and reinstallation costs and does not apply to defects not caused by Seller, such as abuse, neglect, acts of nature, improper use, installation or alteration, or normal wear and tear. Seller's warranty does not apply to items obtained via unapproved or secondary sources not serving as an authorized Seller agent.

\_\_\_\_\_  
Signature of Vendor's Authorized Agent

\_\_\_\_\_  
Date of Signature

\_\_\_\_\_  
Printed Name of Vendor's Authorized Agent

\_\_\_\_\_  
Title with Vendor of Vendor's Authorized Agent

\_\_\_\_\_  
Printed Vendor Name

(Please return this sheet with other required documents)

## Evaluation Criteria

### RFP FY15-0213 FTTP Access Equipment

If Orangeburg County decides to go forward with the procurement, the award shall be made to the vendor whose request for proposal it determines to be the most advantageous to the County taking into consideration the evaluation factors stated in this section. The following person is hereby designated as the County's designee, the Project Engineer to substitute for the Procurement Director in the evaluation and ranking duties. The factors to be considered in evaluating as follows, and are listed in order of relative importance:

1. Past performance
2. The ability of professional personnel
3. Demonstrated ability to meet time and budget requirements;
4. Location
5. Recent, current and projected workloads of the firms
6. Creativity and insight related to the project
7. Related experience on similar projects and references;
8. Understanding of Plans and Specifications; and
9. Responsiveness to Plans and Specifications

Note: The method of selection, Request for Proposal, does not require a numerical weighting for each factor. See Code 5-304.7

Certification of No Exceptions

RFP FY15-0213 FTTP Access Equipment Project

The Code requires vendors to give written notice with a submission if vendor will not accept a term of the Invitation to Bid and the incorporated Code as a contract term. See Code §4-302. In connection with that requirement, a vendor must complete this certification and include it in its submission.

Vendor certifies the following regarding its bid:

1. Vendor AGREES to all of the terms of the Invitation to Bid (including the incorporated Code terms) and takes NO EXCEPTIONS:  Yes  No

2. Vendor does NOT AGREE to all of the terms of the Invitation to Bid (including the incorporated Code terms), and a COMPLETE LIST OF VENDOR'S EXCEPTIONS to same are listed and described below:

Yes  No

Identification

Of Excepted Vendor's

Term Description of vendor's substituted term Initials

Exception 1:

Exception 2:

Exception 3:

Exception 4:

The undersigned vendor hereby certifies that the above-listed exceptions comprise the only exceptions vendor has to the Invitation to Bid (including the incorporated Code terms). The undersigned vendor understands and agrees that if it is the successful vendor, its attempt to claim any exceptions other than those listed above, shall result in the County having the right to claim the bid security bond, retract the intent to award or award, award to another vendor, and suspend and/or debar the vendor.

\_\_\_\_\_  
Printed Vendor Name

\_\_\_\_\_  
Signature of Vendor's Authorized Agent

\_\_\_\_\_  
Printed Name of Vendor's Authorized Agent



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Title with Vendor of Vendor's Authorized Agent

Certification of Preference(s)

RFP FY15-0213 Broadband Maintenance Services, Orangeburg County, South Carolina

The Code authorizes specific preferences. See Article 3. If a vendor is qualified for one or more preferences and desires to exercise the preference(s), then the vendor must complete and submit this form with its proposal. If a vendor is either (1) not qualified for any preference OR (2) is qualified, but does not desire to exercise any preference, then the vendor does not need to complete or submit this form with its proposal.

Vendor is qualified for and desires to exercise the following preference(s) as vendor

Preference 1. Vendor is a resident of the State of South Carolina:  Yes  No

Preference 2. Vendor is a resident of Orangeburg County, SC:  Yes  No

Preference 3. Vendor is an MBE:  Yes  No

The undersigned vendor hereby certifies that vendor is qualified for the preference(s) above to which the vendor has indicated "Yes". In addition, the undersigned vendor understands and agrees that if it is not qualified for a preference, but claims to be qualified for a preference on this form, the County shall have the right to suspend and/or debar the vendor in accordance with the Code.

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Printed Vendor Name

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Signature of Vendor's Authorized Agent

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Printed Name of Vendor's Authorized Agent

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Title with Vendor of Vendor's Authorized Agent

Addendum Acknowledgement

RFP FY15-0213 FTTP Access Equipment

Vendor acknowledges receipt of the follow Addendum to the above-described procurement, agrees that same is/are hereby incorporated and made a part of the above-described procurement as if the Addendum had been included in the original procurement documents:

Addendum No.	Addendum Date	Initials of Vendor's Authorized Agent
_____	_____	_____
_____	_____	_____
_____	_____	_____

\_\_\_\_\_  
Printed Vendor Name

\_\_\_\_\_  
Signature of Vendor's Authorized Agent

\_\_\_\_\_  
Printed Name of Vendor's Authorized Agent

\_\_\_\_\_  
Title with Vendor of Vendor's Authorized Agent

Vendor shall submit a completed Addendum Acknowledgement form with its submission.  
**Vendor may be disqualified from this procurement unless vendor submits a completed Addendum Acknowledgement form referring to this Addendum with vendor's proposal.**